

# AUDIOBOOK MARKETING CHECKLIST Before you press record

### Set yourself up for success by following these simple steps!

#### Before you Hire your Narrator(s)

- 1. If you haven't already, listen to audiobooks in your genre and/or recruit a team member to be your guide
- 2. Join FB audiobook and narrator fan groups
  - a. Interact with other fans
  - b. Note auto-buy, hot, and up-and-coming narrators
- 3. Decide whether to
  - a. produce the audio yourself or
  - b. work with an audiobook production company or
  - c. try to sell your rights to an audiobook publisher
    - i. if successful, be prepared with your list of dream narrators and do your best to get narrator approval in your contract and then skip to the end of this list
- 4. Decide on distribution
  - a. ACX exclusive
  - b. Wide
  - c. ACX exclusive for 90 days then Wide (recommended if Audible reviews are important to you)
- 5. Decide on release strategy
  - a. Concurrent with the print release (for new books or series)
  - b. 2 3 months after the print release
  - c. Series all at once or in quick succession (for backlist titles)

- 6. Decide whether your book should be narrated by
  - a. One male narrator
  - b. One female narrator
  - c. Two narrators in dual style
  - d. Two narrators in duet style
- 7. Create your budget based on #7
- 8. Come up with a list of potential narrators
- 9. Either contact the narrators yourself or contact a production company to
  - a. Hire your dream narrator if their availability and rates line up with your schedule and budget
  - b. Work your way down the list until you find a narrator who does work within your budget and schedule
  - c. Compromise on one of the above

#### Once You've Hired Your Narrator(s)

- 10. Discuss marketing opportunities with them
  - a. Live appearances or readings FB fan groups, IG lives, TikTok
  - b. Video snippets/blooper reels while recording
  - c. Interviews with influencers
  - d. Reposting and Commenting on Social Media
- 11. Provide the producer with marketing text for the narrator to record:
  - a. backmatter text that points to one easy-to-remember link (e.g. "followauthorname.com")
  - b. a generic "other audiobooks by" introduction for a teaser chapter
  - c. your choice of text for the retail sample
  - d. Book description

## Do you have questions about the above?

Are you ready to create a marketing plan for your next audiobook's release, or for a published audiobook that needs more attention?

Would you like more information on publishing in audio without breaking the bank?

**Contact us here** 

Or book a Zoom consult